

UNITED STATES
TIES AND EXCHANGE COMMISSION

Washington, D.C. 20649

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#### ANNUAL AUDITED REPORT FORM X-17A-5 PART 111

SEC FILE NUMBER
8- 45310

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/07	AND ENDING	12/31/07
	MM/DD/YY		MM/DD.YY
A. REGISTE	RANT IDENTIFI	CATION	
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
Nationwide Planning Associates, Inc. ADDRESS OF PRINCIPAL PLACE OF BUSINE		O. Box No.)	FIRM I.D. NO.
1 Paragon Drive, Suite 100			
	(No. and Street)		
Montvale	NJ		07645
(City)	(State)	(	Zip Code)
NAME AND TELEPHONE NUMBER OF PERS	ON TO CONTACT	IN REGARD TO TH	IIS REPORT
Michael DePol		(201	1) 476-0029
		(Area (	Code - Telephone PROCES
B. ACCOUN	TANT IDENTIF	ICATION	FINOLO
INDEPENDENT PUBLIC ACCOUNTANT whos	se opinion is contain	ed in the Report*	APR 0 3 2
Rubio CPA, PC			
(Name – if individ	dual, state last, fîrst, m	iddle name)	
2120 Powers Ferry Road, Suite 350	Atlanta	Georgia	
(Address)	(City)	(State)	Problem Cessing  Scritter
CHECK ONE:			• 300 calcul.
Certified Public Accountant			600 % FAR
☐ Public Accountant			<del>-</del>
Accountant not resident in United	States or any of its	possessions.	Mestingion, DC
FOR O	FFICIAL USE ON	LY	<del>~ (69</del> )
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		<del>, ,</del> ,	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



#### OATH OR AFFIRMATION

l,	Michael DePol	, swear (or affirm) that, to the best of my
	. , ,	nancial statement and supporting schedules pertaining to the firm of
Natio	onwide Planning Associa	tes, Inc. , as
of	December 31	, 2007, are true and correct. I further swear (or affirm) that
neither	the company nor any partner, propri	etor, principal officer or director has any proprietary interest in any account
classific	ed solely as that of a customer, excep	pt as follows:
		MINOR
,	,	Stenature
	2/1/	CEO
/		Title
10	$\mathcal{N}$	7
	Notary Public	7
This re	port ** contains (check all applic	cable boxes):
æ	(a) Facing Page.	
<b>E</b>		
	(c) Statement of Income (Los (d) Statement of Changes in F	
×	(e) Statement of Changes in S	Stockholders' Equity or Partners" or Sole Proprietors" Capital.
Ê	(f) Statement of Changes in I	iabilities Subordinated to Claims of Creditors.
<b>E</b>	(g) Computation of Net Capit	
<b>•</b>	(h) Computation for Determing	nation of Reserve Requirements Pursuant to Rule 15c3-3.
<b>2</b>		ne Possession or Control Requirements Under Rule 15c3-3.
		ng appropriate explanation of the Computation of Net Capital Under putation for Determination of the Reserve Requirements Under Exhibit
	(k) A Reconciliation between	the audited and unaudited Statements of Financial Condition with
<del></del>	respect to methods of con  (1) An Oath or Affirmation.	solidation.
<b>2</b>	<ul><li>(i) An Oath or Affirmation.</li><li>(m) A copy of the SIPC Suppl</li></ul>	emental Report
L		naterial inadequacies found to exist or found to have existed since the
L	date of the previous audit	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17z-5(e)(3).

NATIONWIDE PLANNING ASSOCIATES, INC.
Financial Statements
For the Year Ended
December 31, 2007
With
Independent Auditor's Report

2120 Powers Ferry Road Suite 350 Atlanta, GA 30339 Office: 770 690-8995

Fax: 770 980-1077

#### INDEPENDENT AUDITOR'S REPORT

To the Stockholders Nationwide Planning Associates, Inc.

We have audited the accompanying balance sheet of Nationwide Planning Associates, Inc., as of December 31, 2007 and the related statements of operations, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Nationwide Planning Associates, Inc., as of December 31, 2007 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 25, 2008 Atlanta, Georgia

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#### NATIONWIDE PLANNING ASSOCIATES, INC. BALANCE SHEET DECEMBER 31, 2007

#### **ASSETS**

		2007
Cash	\$	79,734
Deposit with clearing broker		100,000
Due from clearing broker		25,710
Accounts receivable		207,825
Office furniture and equipment, net of accumulated		•
depreciation of \$155,823		69,086
Other assets		20,838
Total Assets	<u>\$</u>	503,193
LIABILITIES AND STOCKHOLDE	RS' E	EQUITY
LIABILITIES		
Accounts payable	\$	4,175
Accrued commissions		168,773
Accrued payroll taxes		1,040
Total Liabilities		173,988
STOCKHOLDERS' EQUITY		
Common stock, no par value, 1,000 shares		
authorized		
Additional paid in capital		116,800
Retained earnings		212,405
Total Stockholders' Equity		329,205
Total Liabilities and Stockholders' Equity	<u>\$</u>	503,193

## NATIONWIDE PLANNING ASSOCIATES, INC. STATEMENT OF OPERATIONS

For the Year Ended December 31, 2007

REVENUES	2007
Commissions	\$ 4,421,157
Total revenues	4,421,157
GENERAL AND ADMINISTRATIVE EXPENSES	
Employee compensation and benefits	828,516
Commissions	3,183,873
Communications	82,157
Occupancy	99,647
Other operating expenses	270,743
Total expenses	4,464,936
NET LOSS	<u>\$ (43,779)</u>

## NATIONWIDE PLANNING ASSOCIATES, INC. STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2007

	_	2007
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net loss	\$	(43,779)
Adjustments to reconcile net income to net cash		
provided by operations:		
Depreciation and amortization		40,000
Increase in accounts receivable		(31,100)
Increase in accounts payable and accrued expenses		9,936
Decrease in other assets		306
Decrease in due from clearing broker		50,408
Decrease in deposits with clearing broker dealers		50,626
NET CASH PROVIDED BY OPERATING ACTIVITIES		76,397
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of office furniture and equipment		(5,399)
NET CASH USED BY INVESTING ACTIVITIES		(5,399)
NET INCREASE IN CASH AND CASH EQUIVALENTS		70,998
CASH AND CASH EQUIVALENTS BALANCE: Beginning of year		<u>8,736</u>
End of year	<u>\$</u>	<u>79,734</u>

## NATIONWIDE PLANNING ASSOCIATES, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

For the Year Ended December 31, 2007

		ommon Stock		Paid-In Capital		Retained Earnings	_	<u>Total</u>
Balance, December 31, 2006	\$	10,100	\$	106,700	\$	256,184	\$	372,984
Net income			_			(43,779)		<u>(43,779</u> )
Balance, December 31, 2007	<u>\$</u>	10,100	<u>\$</u>	106,700	<u>\$_</u>	212,405	<u>\$</u>	329 <u>,205</u>

## NATIONWIDE PLANNING ASSOCIATES, INC. NOTES TO FINANCIAL STATEMENTS

December 31, 2007

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Description of Business: Nationwide Planning Associates, Inc. (the "Company"), is a New Jersey Corporation formed in October 1992. Its principal business activity is selling mutual funds, variable annuities and insurance products in the New York City metropolitan area.

The Company is a securities broker-dealer registered with the Securities and Exchange Commission ("SEC") and the National Association of Securities Dealers, Inc. ("NASD").

The Company does not carry customer accounts or perform custodial functions relating to customer securities. Customers of the Company are introduced to a carrying broker-dealer (clearance agent) on a fully disclosed basis.

<u>Cash and Cash Equivalents:</u> The Company considers all cash and money market instruments with a maturity of ninety days or less to be cash and cash equivalents.

The Company maintains its cash accounts in high credit quality financial institutions. Balances at times may exceed federally insured limits.

Office Furniture and Equipment: Office furniture and equipment are recorded at cost. Depreciation is provided by use of the straight-line method over the estimated useful lives of the respective assets ranging from five to seven years.

<u>Income Taxes:</u> The Company is taxed as an S corporation. Therefore the income or losses of the Company flow through to its stockholders and no income taxes are recorded in the accompanying financial statements.

<u>Estimates:</u> Management uses estimates and assumptions in preparing financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could vary from the estimates that were assumed in preparing the financial statements.

<u>Securities Transactions:</u> Customer's securities transactions are reported on a settlement date basis, generally the third business day following the trade date. The effect of recording these transactions at settlement rather than trade-date basis is not material.

#### NATIONWIDE PLANNING ASSOCIATES, INC. NOTES TO FINANCIAL STATEMENTS

December 31, 2007

#### NOTE B - NET CAPITAL

The Company, as a registered broker dealer is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2007, the Company had net capital of \$207,474, which was \$195,875 in excess of its required net capital of \$11,599 and its ratio of aggregate indebtedness to net capital was .84 to 1.0.

#### NOTE C - OFF BALANCE SHEET RISK

In the normal course of business, the Company's customers execute securities transactions through the Company. These activities may expose the Company to off balance sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

#### NOTE D - RECEIVABLE FROM BROKER-DEALERS AND CLEARING ORGANIZATION

Amounts receivable from broker-dealers and clearing organization at December 31, 2007 consist of the following:

Receivable from clearing organization	\$ 25,710
Commissions receivable from broker-dealers	207,825
Deposit with clearing broker	100,000
	<u>\$333,535</u>

The Company has an agreement with a clearing broker to execute and clear, on a fully disclosed basis, customer accounts of the Company. In accordance with these agreements, the Company is required to maintain a deposit in cash or securities.

#### NOTE E – LEASE AGREEMENT

The Company leases office premises, automobiles and office equipment under operating leases. The Company's commitment under operating leases is approximately the following:

2008	\$ 95,000
2009	47,000
Total	\$ 142,000

For the year ended December 31, 2007, rent expense amounted to approximately \$94,000.

## NATIONWIDE PLANNING ASSOCIATES, INC. NOTES TO FINANCIAL STATEMENTS

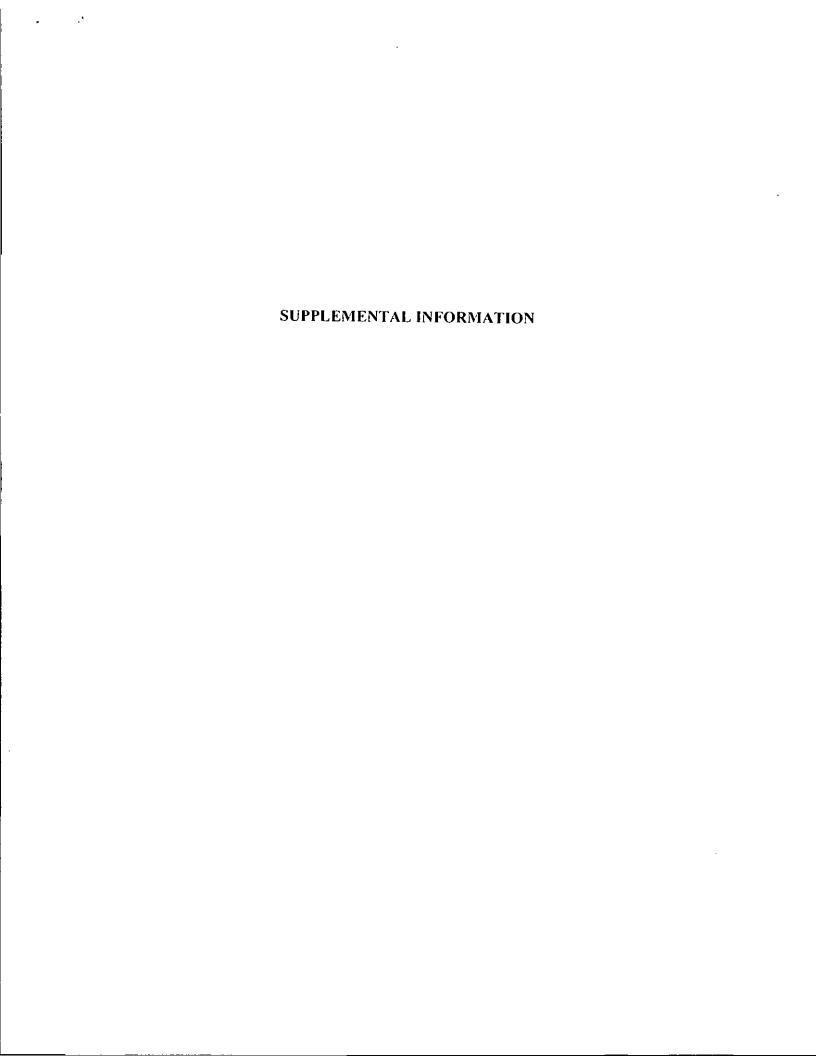
December 31, 2007

#### NOTE F - NOTE PAYABLE TO BANK

The Company has a line of credit with its bank for \$55,000. The line bears interest at the prime rate plus 1.5% and is due on demand. There was no balance borrowed under the line at December 31, 2007.

#### NOTE G - RETIREMENT PLAN

The Company has a savings incentive match plan under section 408(p) of the Internal Revenue Code covering all eligible employees. Employer contributions to the plan for the year ended December 31, 2007 were approximately \$1,600.



#### SCHEDULE I NATIONWIDE PLANNING ASSOCIATES, INC.

#### COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION ACT OF 1934 AS OF DECEMBER 31, 2007

#### NET CAPITAL:

Total stockholders' equity	<u>\$ 329,205</u>
Less nonallowable assets:  Property and equipment Other assets Non-allowable accounts receivable	(69,086) (20,838) (31,807) (121,731)
Net capital before haircuts	207,474
Less haircuts	
Net capital	<u>\$ 207,474</u>
Minimum net capital required	11,599
Excess net capital	<u>\$ 195,875</u>
Aggregate indebtedness	<u>\$ 173,988</u>
Net capital based on aggregate indebtedness	<u>\$ 11,599</u>
Ratio of aggregate indebtedness to net capital	<u>.84 to 1.0</u>

RECONCILIATION WITH COMPANY'S COMPUTATION OF NET CAPITAL INCLUDED IN PART IIA OF FORM X-17A-5 AS OF DECEMBER 31, 2007

There is no significant difference between net capital as reported in Part IIA of Form X-17a-5 and net capital as computed above.

#### NATIONWIDE PLANNING ASSOCIATES, INC.

## SCHEDULE II COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2007

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934, pursuant to paragraph (k)(2)(ii) of the rule.

# SCHEDULE III INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2007

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934, pursuant to paragraph (k)(2)(ii) of the rule.

CERTIFIED PUBLIC ACCOUNTANTS

2120 Powers Ferry Road Suite 350 Atlanta, GA 30339

Office: 770 690-8995 Fax: 770 980-1077

## INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY RULE 172-5

To the Stockholders Nationwide Planning Associates, Inc.

In planning and performing our audit of the financial statements of Nationwide Planning Associates, Inc., for the year ended December 31, 2007, we considered its internal control structure, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including test of compliance with such practices and procedures) followed by Nationwide Planning Associates, Inc., that we considered relevant to the objective stated in Rule 17a-5(g). We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedure for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company related to the following: (1) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13; (2) in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (3) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2007 to meet the Commission's objectives.

This report recognizes that it is not practicable in an organization the size of the Company to achieve all the division of duties and cross-checks generally included in a system of internal accounting control, and that alternatively, greater reliance must be placed on surveillance by management.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and should not be used for any other purpose.

February 25, 2008 Atlanta, Georgia

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